

School of Management

MMBA 556 FINANCIAL STATEMENT ANALYSIS

Trimester 3, 2012

COURSE OUTLINE

Names and Contact Details

Don Trow is the lecturer and course coordinator. Don is an Emeritus Professor of Accountancy, and in recent years has been a director of the New Zealand Stock Exchange, Ryman Healthcare Limited, Opus International Consultants Limited and the Northland Co-Operative Dairy Company Limited. After ten years with professional firms of accountants in Wellington, London and New York, Don was with the School of Accounting and Commercial Law from 1965 and was Professor of Accountancy from 1971.

Don can be contacted at don.trow@vuw.ac.nz or cell phone 021 187 4930. His office is at Room 720, Rutherford House, phone 463 5364. Office hours, by appointment. The preferred contact method is via email.

Linda Walker, Programme Administrator can be contacted at Linda.Walker@vuw.ac.nz or phone 463 5367. Her office is RH1004, Rutherford House. Office hours 9:30 to 5:30pm.

Trimester Dates

The teaching period is from Monday 19 November 2012 to Monday 11 February 2013.

Withdrawal from Course:

Your fees will be refunded if you withdraw from this course on or before **30 November 2012**.

The last date for withdrawal from this course is the three-quarter point of the teaching period **25 January 2013**. After that date, students wishing to withdraw late must apply on an 'Application for Associate Dean's Permission to Withdraw Late' including supporting documentation. The application form is available from our Student Customer Service Desks, ground floor Rutherford House.

Class Times and Room Numbers

The course will be delivered via weekly lectures.

Classes will be on **Monday** evening from **5.40pm to 8.30pm** in **Room GBLT2** to be held on **the following dates:**

19 & 26 November; 3 & 10 December 2012; 14 & 28 January; 4 & 11 February 2013

Course Delivery

There is no examination during the course or at the end of the course. Students should note the deadline dates for completion of the six assignments that will form a substantial part of the assessment for the course. **Attendance at class is essential and it is expected that students will attend all classes. Should you be unable to attend a particular class, please contact Don Trow** by email before the time of the class. There will be no class on Anniversary Day, 21 January 2013.

Expected Workload

An estimate of the average workload is:

24 hours engaged actively in the lecture class (8 x 3 hours)
84 hours preparing assignments (6 @ 14 hours)
42 hours completing other reading and preparation for classes
150 hours in total

Course Learning Objectives

The main objective is to understand how the analysis of financial statements and reports of a range of different organisations can be made, **to assess the strengths, weaknesses and future prospects** of the business. When weaknesses are identified, attention will be given to understanding the **steps that are appropriate to remedy each weakness**. Emphasis will also be placed on acquiring the **skills for making swift analysis** of information, knowing that in the business environment such analysis often needs to be made quickly and in an informal setting.

Associated objectives, that are important to achieving the main objective, will be to understand – how financial statements are constructed (and sometimes manipulated) – to understand the nature of acceptable accounting practice (and to identify “creative” accounting) – and to know how to explain the relationship between accounting information for a business and the market value of the equity instruments (or shares) for that business. [It is important to realise, that if you do not have an outline understanding of accepted accounting practice, you are not in a position to be able to make reliable analysis of the information in the financial statements.]

Course Content

The prescription for this course is:

An overview of the analysis and evaluation of corporate performance, financial conditions and future prospects as set out in the corporate entities' published annual reports and financial statements.

A detailed course programme, showing the topics for each class, and the due dates for assignments, is attached at the end of this Course Outline.

Readings

The only required reading for the course is contained in **Student Notes** that will be made available at the beginning of the course, and at further intervals during the course programme.

A text that is easy to read, and may be helpful for reference, but not required reading, is: Mary Buffett & David Clark, *Warren Buffett and the Interpretation of Financial Statements*, Simon & Schuster 2008.

More detailed texts, that may be helpful for reference, are:

Penman S, *Financial Statement Analysis and Security Valuation*, McGraw-Hill Irwin, New York, 3rd edition 2006.

Palepu KG & Healy PM, *Business Analysis and Valuation: Using Financial Statements; Text and cases*, Thomson/South-Western, 4th edition 2008.

Assessment Requirements

80% of the grade will be determined from the marks awarded for the six assignments

20% of the grade will be determined from assessment of participation in the classroom, including occasional “snap tests” during the classroom sessions

Completed assignments will be discussed during the lecture class, and the assignment will be handed in for assessment at the end of the class.

Penalties

The penalty for late submission of an assignment will be 50% of the mark for that assignment. There will be no penalty for exceeding the page number limitation for an assignment (four pages) – but it would be appreciated if the size limitation is observed.

Mandatory Course Requirements

In order to pass this course, students are required to submit six written assignments. Attendance at class is essential, and students are expected to attend all classes.

Victoria MBA Grading Standards

Victoria MBA - **Excellent** Category

A (80 – 84%) to A+ (85% and above): The quality is performed to a very high level of proficiency, i.e. it is at a standard that makes it exceptional at Master’s level.

Victoria MBA - **Very Good** Category

B+ (70 – 74%) to A- (75 – 79%): The quality is performed at a high standard. Students have reached a level which clearly exceeds “competency”.

Victoria MBA - **Good** Category

B- (60 – 64%) to B (65 – 69%): The quality is clearly demonstrated without being exceptional in any way. Students can be thought of as competent in respect of this quality.

Victoria MBA - **Satisfactory** Category

C (50 – 54%) to C+ (55 – 59%): The quality is demonstrated to a minimally acceptable level. There may be flaws but these are not serious enough to “fail” the student on this quality.

Victoria MBA - **Unsatisfactory** Category

E (0 – 39%) to D (40 – 49%): The quality is absent or performed to a very low level, or the performance is seriously flawed in this respect.

Class Representative

A class representative will be elected in the first class and that person’s name and contact details made available to VUWSA and the class. The class representative provides a communication channel to liaise with the course co-ordinator on behalf of students.

Communication of Additional Information

Additional information concerning this course will be communicated to you in the classroom and/or by mailing to your email address.

Link to general information

For general information about course-related matters, go to <http://www.victoria.ac.nz/vbs/studenthelp/general-course-information>

Note to Students

Your assessed work may also be used for quality assurance purposes, such as to assess the level of achievement of learning objectives as required for accreditation and audit purposes. The findings may be used to inform changes aimed at improving the quality of FCA programmes. All material used for such processes will be treated as confidential, and the outcome will not affect your grade for the course.

MMBA556 MMAF536 - 2012/2013 – COURSE PROGRAMME

Nov 19 How to read and understand financial statements. Introduction to analysis
The relationship between accounting information and share prices
Preparation for first assignment

Nov 26 Discuss analysis of Hallenstein Glasson Holdings Ltd (Assignment 1)
Preparation for second assignment

Dec 3 Discuss analysis of further listed retailers (Assignment 2)
Preparation for third assignment

Dec 10 Discuss analysis of a Finance Company (Assignment 3)
Preparation for fourth assignment
The relationship of Gross Margin to sales. The Solvency Test.

Dec 22 to 6 Jan - Christmas/New Year – No classes

Jan 14 Discuss analysis of financial statements of NZ Banks (Assignment 4)
The nature of acceptable accounting & detection of creative accounting
Accounting for unusual circumstances. Preparation for fifth assignment

Jan 21st - No class

Jan 28 Discuss review of a Prospectus (Assignment 5)
Preparation for sixth assignment

Feb 4 Some interesting financial statements for analysis.

Feb 11 Discuss analysis and comparison of two major companies (Assignment 6)

ASSIGNMENTS – MAXIMUM LENGTH 4 PAGES

1 To be handed in at class 26th November – Determine the strengths, weaknesses and prospects of Hallenstein Glasson Holdings Ltd. Is the share favourably priced?

2 To be handed in at class 3rd December – As for the first assignment, for two further retailers
What advice do you have for these two companies, to make them more profitable?

3 To be handed in at class 10th December – Review information for a Finance Company (to be provided). What are your conclusions and what unanswered questions do you have?

4 To be handed in at class 14th January – Review the circumstances of major NZ banks (financial statements to be provided). Highlight the strengths and weaknesses of each bank.

5 To be handed in at class 28th January – Review a prospectus (to be provided). Explain the merits of prospective investment in this company, and the risks to be faced. Is the subscription price at an attractive level?

6 To be handed in at class 11th February – Which of 2 major companies (accounts to be provided) is the better performer and has better prospects. Which has the more favourable share price?

During the course, the following published financial statements will be reviewed, as at the most recent balance date:

Bank of New Zealand
Fletcher Building
Hallenstein Glasson
Kiwibank
Postie Plus
Pumpkin Patch
Nuplex
The Warehouse
Wellington International Airport
Xero

Others to be reviewed, will be:

Bridgecorp to 30 June 2006
Fallon Mining to 31 March 2003
Feltex to 30 June 2005
Hallenstein Brothers to 1 August 1986
Lombard Finance to 31 March 2007
Nathans Finance to 30 June 2006
Tower to 30 September 2001
Western Gulf Advisory to 31 Dec 2009

Three Prospectuses to be reviewed, will be:

Feltex, May 2004
Moa Brewing, October 2012
Xero Live, May 2007