



Bachelor of Commerce

Commerce is one of the world's moving forces, shaping societies and connecting people around the globe. Wherever people are at work, in public organisations or private businesses, they depend on business, financial, and managerial expertise to keep their world in motion.

The Tohu Paetahi Tauhokohoko—Bachelor of Commerce (BCom) is a three-year undergraduate degree taught at Ōrauariki—the Wellington School of Business and Government (WSBG). We are located in Wellington's central business district and across the road from Parliament, so you'll be studying in the heart of New Zealand's digital innovation, leadership, policymaking, and creative capital.

First-year courses are taught at the Kelburn campus, but students are based at the Pipitea campus for subsequent years.

Our innovative BCom will develop your critical thinking, teamwork, and problem-solving skills, ensuring you are ready to take on the real-world challenges in business and government. Our core courses have been created to support your success, and the flexibility of the BCom ensures that you can study from a wide variety of subject areas that you are passionate about.

Experiential learning is a core element in our BCom. You will gain the capability and confidence to engage meaningfully and productively with a range of organisations and stakeholders. The third-year course BCOM 301 Addressing Grand Challenges in Business, Government, and Society, in particular, will provide experiential learning and the opportunity for students to reach out and connect their studies with organisations outside the University.

The Wellington School of Business and Government is one of an elite group worldwide to be accredited by the world's most highly recognised international business accreditation agencies.



CAREER OPPORTUNITIES

A BCom leads to a range of public- and private-sector careers, including accountancy, actuarial science, advertising, banking, commercial law, economics, financial analysis, human resource management, information technology, international business, management consulting, marketing, primary or secondary school teaching, public policy, taxation, and tourism management.

i wgtn.ac.nz/careers

POSTGRADUATE STUDY

The University has a range of postgraduate options, including Honours, Master's, and PhD programmes for BCom students wishing to continue their studies.

i wgtn.ac.nz/wsbg/postgraduate

SCHOOL SUBJECTS

Business Studies, Digital Technology, and essay-based subjects such as English and History are recommended. Previous study in Mathematics and Statistics is particularly useful for students wanting to study Actuarial Science, Economics, or Finance. Although not essential as they're taught from an introductory level, secondary-school level study in Accounting and Economics provides good preparation for university study in these subjects.

MAJORS

Major	Code
Accounting	ACCY
Actuarial Science	ACTS
Commercial Law	COML
Data Science	DATA
Economics	ECON
Finance	FINA
Human Resource Management and Employment Relations	HRER
Information Systems	INFO
International Business	IBUS
Management	MGMT
Marketing	MARK
Public Policy	PUBL
Sustainability and Ethics in Business	SEBS
Taxation	TAXN
Tourism Management	TOUR

MINORS

- ▶ Banking (BANK)
- ▶ Econometrics (ECME)
- ▶ Innovation and Entrepreneurship Studies (INEN)

DEGREE REQUIREMENTS

Three years of full-time study.

The BCom core courses plus three pool courses must be completed. The requirements for at least one BCom major (listed above) must be satisfied.

A total of 360 points is required:

- ▶ at least 210 points must be from courses listed for the BCom
- ▶ at least 180 points must be at 200 and 300 level
- ▶ of these 180 points, at least 75 points must be at 300 level.

Other important information

You may include a second major or up to two minors in your BCom in an undergraduate subject area, which can be from another faculty.

The BCom core

All BCom students must complete these core courses as part of their degree.

100 level	BCOM 101 + BCOM 102 + 3 BCom pool courses
200 level	BCOM 201
300 level	BCOM 301

BCOM 101 and BCOM 102 should be included in your first year, and ideally in your first trimester of study. If you only have space for one of these in your first trimester, prioritise BCOM 102.

The BCom pool

Course code	Course title
ACCY 130	Accounting for Accountability and Decision Making
COML 111	Law for Business
ECON 130	Microeconomic Principles
INFO 101	Digital Systems and Information in Business and Society
MARK 101	Principles of Marketing
MGMT 101	Introduction to Management
PUBL 113	Social and Public Policy: Values and Change
QUAN 102	Introductory Applied Statistics for Business
TOUR 101	Tourism in Aotearoa New Zealand

FIRST-YEAR PLAN

If you plan to major in Accounting, Actuarial Science, Data Science, Economics, Finance, Information Systems, or Taxation, you will need to take additional courses in your first year alongside the BCom pool courses. See the major requirements on the following pages for more information. If you can't fit all the pool courses into your first year, you can take the remaining pool courses in your second or third year.

To determine your first-year courses, follow these three steps:

Step 1: Add BCOM 101 and BCOM 102 in your first-year plan, ensuring BCOM 102 is in your first trimester of study.

Step 2: Look at the 100-level major requirements on the following pages. To see more information about the specific courses and when they are offered, see from page 208.

Step 3: If the 100-level requirements of your major(s) do not meet the three BCom pool requirements, add additional BCom pool courses from the table above.

See the degree examples on page 82.



FIND OUT MORE

- ✉ info@vuw.ac.nz
- 📍 wgtn.ac.nz/bcom
- 📍 wgtn.ac.nz/business

MAJOR REQUIREMENTS

In addition to the BCom core, you must satisfy the requirements for at least one BCom major. These requirements are listed below. You may count 100- or 200-level courses towards multiple majors, but 300-level courses may only count towards one major or minor. Degree regulations are listed in the University's *Calendar*.

Accounting (ACCY)

- a. Complete three courses at 100 level: ACCY 130, ACCY 131, COML 111. Also recommended before starting 200-level courses are ECON 130, QUAN 102 (prerequisite to FINA 211), and ECON 141 (with ECON 130 and QUAN 102, required for gaining membership of Chartered Accountants Australia and New Zealand).
- b. Complete seven courses at 200 level: ACCY 223, ACCY 225, ACCY 231, COML 203, COML 204, FINA 211 (or FINA 101 or FINA 201), TAXN 201.
- c. Complete three courses at 300 level: ACCY 302, ACCY 308, ACCY 330.

Note: Students who have passed LAWS 121 or LAWS 124 will be exempt from COML 111, and those who have passed at least 30 100-level LAWS points will be exempt from both COML 111 and COML 203.

Actuarial Science (ACTS)

- a. Complete six courses at 100 level: ACCY 130, ECON 130, ECON 141, MATH 142*, MATH 177*, (MATH 151 or at least a B+ in QUAN 111).

*Additional prerequisites may be required.

- b. Complete four courses at 200 level: ACTS 201, ECON 201, FINA 201 or FINA 202, MATH 277.
- c. Complete three courses at 300 level: ACTS 301, ACTS 336, STAT 335.
- d. Complete one further course from 200- or 300-level FINA, MATH, or STAT.

Commercial Law (COML)

- a. Complete one course at 100 level: COML 111.
- b. Complete three courses at 200 level: COML 203, COML 204, and one further course from COML 205, COML 206, TAXN 201*.
- c. Complete three courses at 300 level from COML 300–399*.

*Additional prerequisites required.

†One of these may be replaced by an approved course from TAXN 300–399.

Note: Students who have passed LAWS 121 or LAWS 124 will be exempt from COML 111, and those who have passed at least 30 100-level LAWS points will be exempt from both COML 111 and COML 203.

Data Science (DATA)

- a. Complete three courses at 100 level:
 - ▶ DATA 101
 - ▶ one course from COMP 103, COMP 132
 - ▶ one course from MATH 177, QUAN 102, STAT 193.
- b. Complete four courses at 200 level:
 - ▶ one course from AIML 231, DATA 201
 - ▶ DATA 202
 - ▶ one course from MATH 277, QUAN 203, STAT 292
 - ▶ one further course from AIML 232, COMP 261, GEOG 215, INFO 206 (or INFO 264), MATH 245, MATH 251, MATH 261, MATH 277, PHIL 269, QUAN 201, QUAN 203, STAT 292, STAT 293.
- c. Complete four courses at 300 level:
 - ▶ DATA 301, DATA 303
 - ▶ one course from COMP 309, DATA 302, DATA 305
 - ▶ one course from DATA 304, DATA 306–399, AIML 331–339, ECON 303, GEOG 315, INFO 304, INFO 307, INFO 310, INFO 311, MARK 317, MATH 353, MGMT 315, MGMT 316, SPCE 360, STAT 391, STAT 392, STAT 394, SWEN 304.

Economics (ECON)

- a. Complete four courses at 100 level: ECON 130, ECON 141, QUAN 102 (or MATH 177 or STAT 193), and QUAN 111 (or MATH 141/142, and MATH 151).
- b. Complete three courses at 200 level: ECON 201, ECON 202; one further course from MATH 277, QUAN 201, QUAN 203.
- c. Complete three courses at 300 level from ECON 300–399, FINA 304, FINA 306, PUBL 303.

Finance (FINA)

- a. Complete four courses at 100 level: ECON 130, ECON 141, QUAN 102 (or MATH 177 or STAT 193), QUAN 111 (or MATH 141/142, and MATH 151).
- b. Complete three courses at 200 level: FINA 201, FINA 202; and one further course from MATH 277, QUAN 201, QUAN 203.
- c. Complete three courses at 300 level from ACCY 306, FINA 300–399.

Human Resource Management and Employment Relations (HRER)

- a. Complete one course at 100 level: MGMT 101.
- b. Complete three courses at 200 level: HRER 201, HRER 207, MGMT 202.
- c. Complete three courses at 300 level from HRER 300–399.
- d. Complete one further course from COML 302, ECON 333, HRER 200–399, MGMT 300–399.

Information Systems (INFO)

- Complete three courses at 100 level: INFO 101, INFO 102 (or one of COMP 102, COMP 112, COMP 132), INFO 103.
- Complete three courses at 200 level: INFO 201, INFO 202, INFO 203.
- Complete three courses at 300 level: one course from INFO 301–304, and two further courses from INFO 301–399.

International Business (IBUS)

- In your first year, take the BCom pool and core courses. You should also consider taking one international language or culture course at 100 level from the following course codes: ASIA, CHIN, FREN, GERM, JAPA, PASI, or SPAN or one of (ASIA 201, ASIA 202, ASIA 203, FHSS 210) or an approved substitute.
- Complete two courses at 200 level: IBUS 201, IBUS 212.
- Complete three courses at 300 level: IBUS 305, IBUS 312, and one further course from IBUS 300–399, MARK 302 (or from ACCY 309, COML 306, ECON 309, FINA 302, HRER 303).
- Complete one further course from IBUS 200–399.

Management (MGMT)

- Complete one course at 100 level: MGMT 101.
- Complete three courses at 200 level: MGMT 202, MGMT 205, and one of (MGMT 206, MGMT 208).
- Complete three courses at 300 level from MGMT 300–399.
- Complete one further course from MGMT 200–399, HRER 300–399, or TOUR 300–399.

If you are completing a major in Management, you may obtain a specialisation in Systems, Operations and Supply Chain Management. Go to wgtn.ac.nz/bcom for more information.

Marketing (MARK)

- Complete two courses at 100 level: MARK 101 and QUAN 102.
- Complete three courses at 200 level: MARK 201, MARK 202, MARK 203.
- Complete two courses at 300 level: MARK 301, MARK 303.
- Complete two further courses from MARK 300–399, COML 308.

Note: You may complete this major concurrently with a major in Marketing Communication (MKCO) and count MARK 301 towards both majors. Students who have credited MARK 301 towards a completed qualification may replace it with a further elective listed in (b) above, or an approved substitute.

Public Policy (PUBL)

- Complete one course at 100 level: POLS 111 or PUBL 113 (recommended).
- Complete three courses at 200 level: PUBL 201, PUBL 210, and one further course from PUBL 200–299.
- Complete two courses from PUBL 300–399.
- Complete one further course from PUBL 200–399.

Sustainability and Ethics in Business (SEBS)

- In your first year, take the BCom core courses and, depending on your preferred route through the major, consider adding ACCY 131, COML 111, ECON 130, INFO 101, MARK 101, MGMT 101, QUAN 102, QUAN 111, or TOUR 101.
- Complete three courses at 200 level: MGMT 210, MGMT 211, and one course from ACCY 223, ACCY 231, HRER 207, MGMT 206, and TOUR 203. (Note: ACCY 223 and ACCY 231 require ACCY 131 to be taken previously.)
- Complete four courses at 300 level: choose from ACCY 302, ACCY 314, ECON 340, ECON 361, INFO 312, MARK 316, MGMT 303, MGMT 312, MGMT 321, MGMT 322, PUBL 307, TOUR 307. (Note: some of these will require specific study at 100 and 200 level.)

Taxation (TAXN)

- Complete three courses at 100 level: ACCY 130, ACCY 131, COML 111.
- Complete four courses at 200 level: ACCY 231, COML 203, COML 204, TAXN 201.
- Complete three courses at 300 level: TAXN 301, and two further courses from TAXN 300–399.

Note: Students who have passed LAWS 121 or LAWS 124 will be exempt from COML 111, and those who have passed at least 30 100-level LAWS points will be exempt from both COML 111 and COML 203.

Tourism Management (TOUR)

- Complete two courses at 100 level: TOUR 101, and MARK 101.
- Complete three courses at 200 level: TOUR 202, TOUR 203, and MARK 202.
- Complete two courses at 300 level: TOUR 307 and MGMT 302 or TOUR 320.
- Add 30 further points, including at least 15 points of which are at 300 level, from TOUR 200–399 and a range of pre-approved courses from GEOG, HRER, IBUS, INFO, MARK, MGMT, and PUBL.

DEGREE EXAMPLES

BCom majoring in Economics and Finance

YEAR 1		YEAR 2		YEAR 3	
1/3	2/3	1/3	2/3	1/3	2/3
BCOM 101 15 points	BCom POOL COURSE 15 points	BCOM 201 15 points	ECON 202 15 points	ECON 300 LEVEL 15 points	BCOM 301 15 points
BCOM 102 15 points	ECON 130+ 15 points	ECON 201 15 points	FINA 202 15 points	FINA 300 LEVEL 15 points	ECON 300 LEVEL 15 points
ECON 141+ 15 points	QUAN 102+ 15 points	QUAN 201+ 15 points	ELECTIVE 15 points	FINA 300 LEVEL 15 points	ECON 300 LEVEL 15 points
QUAN 111+ 15 points	ELECTIVE 15 points	FINA 201 15 points	ELECTIVE 15 points	ELECTIVE 15 points	FINA 300 LEVEL 15 points
60 POINTS	60 POINTS	60 POINTS	60 POINTS	60 POINTS	60 POINTS
120 POINTS		120 POINTS		120 POINTS	

†Counts towards both ECON and FINA majors.

Total points required: 360

Total points completed: 360

BCom majoring in Marketing with a minor in Innovation and Entrepreneurship (with a focus on Management courses)

YEAR 1		YEAR 2		YEAR 3	
1/3	2/3	1/3	2/3	1/3	2/3
BCOM 101 15 points	QUAN 102† 15 points	BCOM 201 15 points	MARK 202 15 points	MARK 301 15 points	BCOM 301 15 points
BCOM 102 15 points	ELECTIVE 15 points	MARK 201 15 points	IBUS 205 15 points	MARK 300 LEVEL 15 points	MARK 303 15 points
MGMT 101 15 points	ELECTIVE 15 points	MARK 203 15 points	ELECTIVE 15 points	MGMT 317 15 points	MARK 300 LEVEL 15 points
MARK 101 15 points	ELECTIVE 15 points	MGMT 202 15 points	ELECTIVE 15 points	ELECTIVE 15 points	MGMT 307 15 points
60 POINTS	60 POINTS	60 POINTS	60 POINTS	60 POINTS	60 POINTS
120 POINTS		120 POINTS		120 POINTS	

†Also part of MARK major requirements.

Total points required: 360

Total points completed: 360

KEY: CORE FIRST MAJOR SECOND MAJOR MINOR ELECTIVE



"I chose the Bachelor of Commerce because it's a degree that makes an impact. I am confident that I'm graduating with a degree that gives me the tools to help shape the business world, government, and society for the better."

Crista

Student, Bachelor of Commerce in Accounting and Economics