The Use of Third-Party Information Reporting for Tax Deductions: Evidence and Implications from Charitable Deductions in Denmark

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## Introduction

- Wide use of information reporting for sources of income line items.
- Recently a number of Scandinavian countries have introduced information reporting and pre-filling for tax return *deduction* line items.
- We provide the first study of the use of third-party information reporting and pre-filling for a deduction line item: charitable tax deductions

#### Introduction

- Wide use of information reporting for sources of income line items.
- Recently a number of Scandinavian countries have introduced information reporting and pre-filling for tax return *deduction* line items.
- We provide the first study of the use of third-party information reporting and pre-filling for a deduction line item: charitable tax deductions
- Conventional wisdom suggests the reform should eliminate evasion opportunities:
  - Low audit rates make evasion a favourable gamble;
  - Information reporting effective at eliminating evasion opportunities;

• Expect fewer deductions and increase in revenue.

Backgound: Denmark's Tax System

Wide use of information reporting and pre-filling for sources of income;

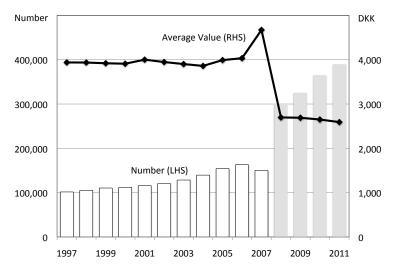
- Individual filing;
- No standard deduction;

# Backgound: Denmark's Tax System

- Wide use of information reporting and pre-filling for sources of income;
- Individual filing;
- No standard deduction;
- Flat charitable tax deduction subsidy rate:
  - Unrelated to marginal income tax rate;
  - Subsidy rate is one-third (subject to minor regional variation).

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Figure: Taxpayers Claiming a Charitable Deduction



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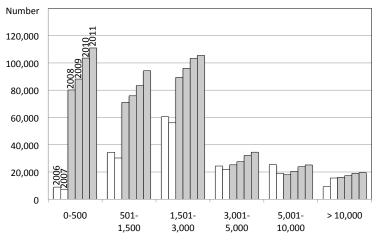


Figure: Taxpayers Claiming a Deduction: By Claim Size and Year

Size of Charitable Tax Deduction

## Number of Unclaimed Charitable Deductions

Approximate estimate based on a time-series regression:

Number<sub>t</sub> is the number of charitable deductions is year t;

- t is a time trend;
- $\delta_{2008}$  is equal one in 2008 and zero otherwise;
- ▶ 0.63 log points ≤ 88 percent;
- ▶  $R^2 = 0.93$ .

## Value of Unclaimed Charitable Deductions

Approximate estimate based on a time-series regression:

$$\blacktriangleright \ \triangle \log (Value_t) = \underbrace{0.028}_{(0.018)} + \underbrace{0.004t}_{(0.002)} + \underbrace{0.067}_{(0.031)} \delta_{2008}$$

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- Approximate 7 percent increase in value of deductions;

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•  $R^2 = 0.50$ .

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- $R^2 = 0.50.$
- Average value of unclaimed deductions:

$$\blacktriangleright \Delta(Average \ Value) = \frac{\Delta Number}{\Delta Value} \simeq \frac{DKK370}{(DKK63)}$$

## Evasion Under the Self-Reporting Regime

- ▶ We examine the Kleven *et. al.* (2011) audit sample for overreporting:
  - Approximately 20,000 taxpayers were selected at random for an unannounced audit in 2007 of their 2006 tax returns.

## Evasion Under the Self-Reporting Regime

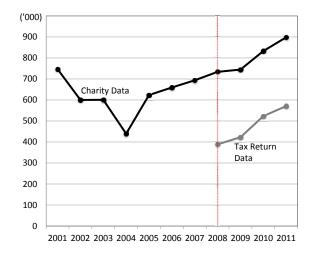
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  - Approximately 20,000 taxpayers were selected at random for an unannounced audit in 2007 of their 2006 tax returns.
  - ► For taxpayers in the audit sample reporting a charitable tax deduction:
    - 7 percent overclaimed: mean value DKK2,447;
    - 1 percent underclaimed: mean value DKK1,717;
    - Net evasion rate: 2.3 percent.
  - > 2 percent had no pre-audit deduction but had a post-audit deduction

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  - 2 percent had no pre-audit deduction but had a post-audit deduction
- Why did the audits not detect the missing claims?
  - SKAT did not investigate items for which no deduction was reported;
  - Audits are not designed to detect underclaiming.

## Did Information Reporting Increase Donations?

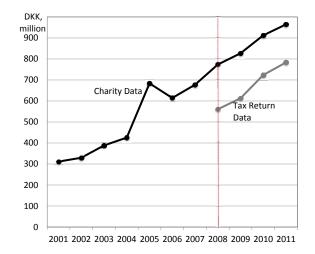
Figure: Number of Charitable Donors: 25 Largest Charities



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## Did Information Reporting Increase Donations?

Figure: Value of Charitable Donations: 25 Largest Charities



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# Effect of Information Reporting: Persistence of Missing Deductions

	Number ('000)
Total deductions claimed in 2008*	293
Did not claim a deduction 2006 or 2007	153
3 deductions 2009-2011	104
2 deductions 2009-2011	16
1 deduction 2009-2011	14
0 deductions 2009-2011	19

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\* By taxpayers who filed a return in each year 2006-11.

Drivers of Reporting Behaviour: Compliance Costs

(a) All Taxpayers

Figure: Taxpayers Claiming a Deduction: By Claim Size and Year

Number Number 350 120.000 2010 300 2008 100.000 250 2010 80.000 200 2008 72009 60.000 150 40,000 100 2005 2006 20,000 50 ٥ 0 0-500 501-1.501-3.001-0-500 501-1,501-3,001-1.500 3,000 1,500 5.000 3,000 5,000 Size of Charitable Tax Deduction Size of Charitable Tax Deduction

(b) Accountants

# Drivers of Reporting Behaviour: Multiple Deductions

Dependent Variable: Reported a Charitable Deduction in 2007			
Other wage-earner (self-reported)	0.084***		
	[0.063, 0.104]		
Childminders and fisherman deduction (self-reported)	0.082***		
	[0.051, 0.114]		
Establishment account deposit (self-reported)	0.129***		
	[0.033, 0.225]		
Unemployment insurance contributions (pre-populated)	0.021***		
	[0.015, 0.027]		
Alimony (pre-populated)	-0.033***		
	[-0.047, -0.018]		
Transport (pre-populated)	0.185***		
	[0.180, 0.190]		

Note: Sample is taxpayers who claimed a deduction in each year under the information reporting regime.

# Drivers of Reporting Behaviour: Active/Passive Choice

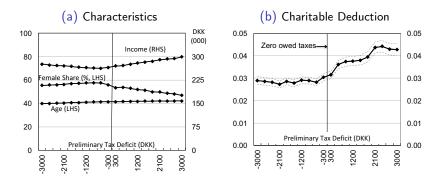
Dependent variable: Reported a Charitable Deduction in 2007				
	(1)	(2)	(3)	(4)
Pension saving above default	0.019***			0.031***
	(0.003)			(0.005)
Capital pension account		0.012***		0.007
		(0.005)		(0.005)
Changed withholding			0.085***	0.065***
			(0.003)	(0.004)
Number of observations	145,119	69,097	213,579	57,656

Note: Sample is taxpayers who claimed a deduction in each year under the information reporting regime.

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Drivers of Reporting Behaviour: Loss Aversion

#### Figure: Taxpayers by Size of Preliminary Deficit in 2007



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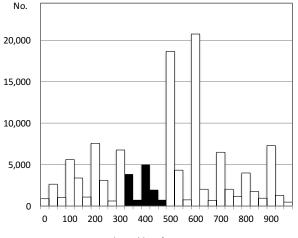
# Drivers of Reporting Behaviour: Notched Subsidy Scheme

Tax Value of Regular Gifts				
Taxpayer	Charity		/	Tax Deductible
	1	2	3	Amount
А	400	0	0	0
В	0	700	0	200
С	500	500	0	500
D	500	500	400	500

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## Drivers of Reporting Behaviour: Notched Subsidy Scheme

Figure: Dominated Giving Choices: 2011



Charitable Gift Amount: DKK

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# Drivers of Reporting Behaviour: Notched Subsidy Scheme

Persistence of Dominated Choices				
	2008	2009	2010	2011
2008	100	35	32	25
2009		100	33	26
2010			100	33
Percent of Total	2.2	2.5	2.9	3.2

## Relationship with the Literature

- Our findings contrast with Fack and Landais (2016):
  - 1983 reform in France requiring people to include receipts with tax return to claim a charitable deduction;
  - Coincided with a 75 percent fall in deductions claimed;
  - F&L assume increased compliance cost had no effect on claiming behaviour.

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  - Survey reports of United States taxpayers.
- Cost of itemizing deductions in the United States:
  - Pitt and Slemrod (1989): approximately US\$105 (2015 dollars);
  - Benzarti (2015): approximately US\$644.

# Conclusions

- ► Tax deductions perceived to be an important source of lost revenue.
- We find underreporting to be more important than overreporting:
  - About half of all eligible charitable deductions unclaimed;

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  - Repeated failure to claim eligible deductions.
- Audits not suited to detection of missing tax deductions:
  - Reliance on audits overstates the importance of evasion.
- Drivers of reporting behaviour:
  - Compliance cost: accountants & multiple deductions;
  - Loss aversion: owed taxes;
  - Active/passive choice;
  - Information frictions: notched subsidy scheme.