## Taxpayer responsiveness to marginal tax rates: Bunching evidence from the Australian personal income tax system

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### Elasticity of taxable income

- Comprehensive measure of taxpayer response to the tax system
  - Labour supply responses
  - Tax minimisation responses
  - Tax avoidance
- Key parameter to inform optimal design of tax policy
- Sufficient parameter, under some circumstances, to examine efficiency and optimality of tax system

### Elasticity of taxable income

Defined as the response of taxable income, z, to variations in the net of tax rate  $(1 - \tau)$ 

$$\varepsilon(z) = \frac{\Delta z}{z} / \frac{\Delta \tau}{(1 - \tau)}$$
 (1)

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### Data

- Universe of taxpayer records from 1999-2000 to 2013-2014
- Includes all Australians who lodged tax returns during this period
- Over 160 million observations

### Data

The data includes detailed administrative data on anything related to an individual's tax liability.

It also contains some limited demographic information

- 1. gender
- 2. age
- occupation not wholly reliable
- 4. marital status reliable from 2000 through 2004 and again from 2013 onwards

### Key results

- Statistically significant bunching at all notches in the Australian tax system
- Elasticities range from around zero to 0.26
- Highest elasticities for self-employed tax filers at the top notch in the system
- Significantly higher elasticities for married women; women with children; younger tax filers
- Elasticities appear to decrease over time

### Literature

- A few papers worth noting
  - Feldstein (1999) Seminal paper
  - Saez, Slemrod and Giertz (2012) Comprehensive review
  - Saez (2010) and Chetty, Friedman, Olsen and Pistaferri (2011) Similar methodological approach using bunching

### Literature

### Saez (2010)

- Analyzes bunching around kink points in the US federal tax system and kinks created by the EITC
  - Finds bunching at EITC phase-in point for self-employed tax files
  - Bunching at first kink point where tax-free threshold ends (elasticity of 0.2)
  - No bunching at other kink points, even at top of rates and even for self-employed

### Literature

Chetty et al. (2011)

- Uses universe of Danish tax records
- Bunching only at top tax rate where there is a 30% drop in the net of tax wage rate
- While there is bunching, elasticity is effectively zero
- No bunching at pension kink or at 2nd notch in tax system
- Elasticity of 0.24 for self-employed tax filers at top notch

9

### Other empirical studies

- Le Maire and Schjerning (2013) Danish data
- Bastani and Selin (2014) Swedish data
- Kleven and Waseem (2013)
   Pakistani data

### Methodology

Key assumptions:

1. Utility maximising consumers facing a quasi-linear budget constraint given by

$$c = z - T(z) \tag{2}$$

where T(z) is the personal income tax schedule

- 2. Taxable income z is distributed according to a smooth density function  $h_0(z)$
- 3. Common elasticity parameter for all taxpayers

### Key idea

#### Suppose that

$$T(z) = \tau_1 z \tag{3}$$

A new tax schedule is introduced where income above  $z^*$  is taxed at higher rate,  $\tau_2$ . Now tax schedule becomes:

$$T(z) = \tau_1 z^* + \tau_2 (z - z^*)$$
 (4)

Budget constraint is convex above the kink point.

All individuals above the kink point will want to reduce their taxable income

### Key idea

Taxpayers with incomes between  $z^* + \delta z^*$  will want to reduce their income to  $z^*$ , but no lower.

Without optimization frictions, this will create a mass of tax filers who bunch precisely at the kink point:

$$B = \int_{z^*}^{z^* + \delta z^*} h_0(z) dz = h_0(\zeta) \delta z$$
 (5)

for some  $\zeta \in [z^*, z^* + \delta z]$ .

We can use this equation to estimate the elasticity, following Saez (2010).

### Other notes

- Focus on behaviour of individuals close to the kink point. Average tax rates are thus unchanged even though marginal tax rates are changing. No income effects
- Optimization might be imperfect as individuals can't precisely control their taxable income
- We allow asymmetry within the bunching window
- Bootstrap standard errors

### Australian Tax System

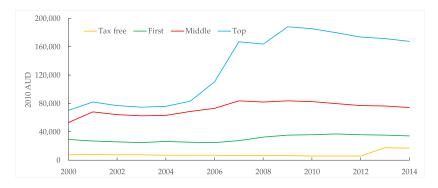
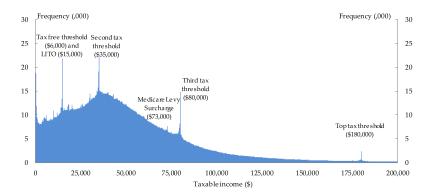


Figure: Income tax thresholds (real 2010 AUD), 2000 to 2014

### Distribution of taxable income



#### Figure: Distribution of taxable income, 2010

### We examine four thresholds

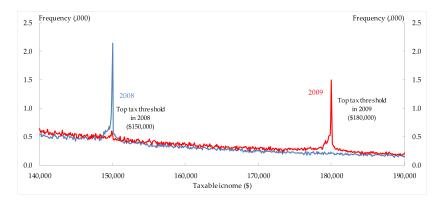
- 1. Tax-free threshold
- 2. Second tax threshold
- 3. Third tax threshold
- 4. Top tax threshold

### Two important assumptions

- 1. Taxpayers must understand the system and be aware of the tax schedule they face.
- 2. Distribution is smooth in the absence of any jumps in the marginal tax rate

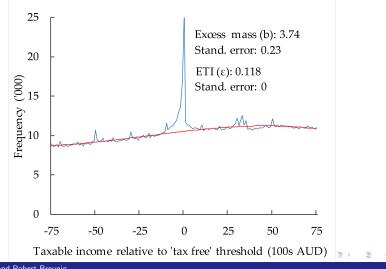
We can learn about both of these by comparing histograms over time.

### Comparing 2008 and 2009



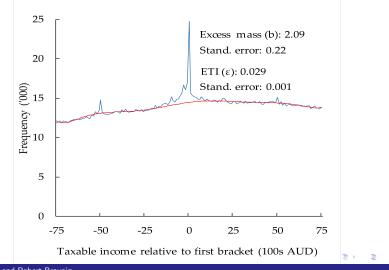
#### Figure: Distribution around top threshold, 2008 and 2009

### Bunching around first (tax free) threshold



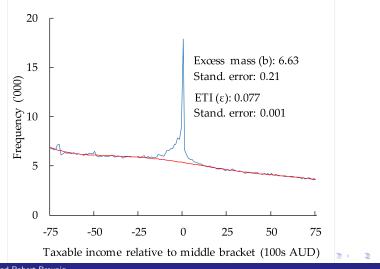
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### Bunching around second threshold



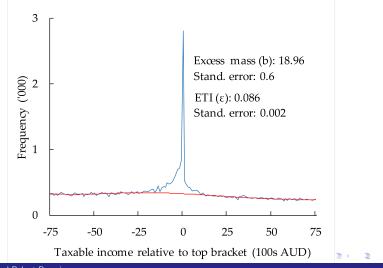
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### Bunching around third threshold



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### Bunching around top threshold



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### ETI comparisons

	All taxpayers	Wage earners	self-employed	
Second threshold	0.029	0.003	0.086	
	(0.001)	(0.001)	(0.003)	
Third threshold	0.077	0.007	0.263	
	(0.001)	(0.001)	(0.003)	
Top threshold	0.086	0.006	0.152	
	(0.001)	(0.001)	(0.004)	

### Gender

Given the literature on female labor supply, we might expect that married women with children are more responsive to the tax system than men.

- For wage earners, not much difference
- For self-employed, we find large effects, particularly at top threshold

Self-employed women have higher elasticity of taxable income

### Women with children

- Women with children more responsive than women without children
- Elasticities increase with number of children

### Female tax filers, first threshold

Table: Female tax-filers, wage and salary earners, first threshold, 2013

	No children	1 Child	2 Children	3+ Children
Excess mass	0.29	0.39	1.01	0.80
	(0.064)	(0.128)	(0.137)	(0.212)
ETI	0.004	0.005	0.013	0.010
	(0)	(0.001)	(0.001)	(0.001)

Note: Standard errors in parenthesis.

### Female tax-filers, self employed, first threshold, 2013

Table: Female tax-filers, self employed, first threshold, 2013

	No children	1 Child	2 Children	3+ Children
Excess mass	7.072	7.572	8.065	11.12
	(0.351)	(0.703)	(0.554)	(0.837)
ETI	0.091	0.098	0.104	0.144
	(0.002)	(0.003)	(0.003)	(0.004)

Note: Standard errors in parenthesis.

# Female tax-filers, wage and salary earners, top threshold, 2013

Table: Female tax-filers, wage and salary earners, top threshold, 2013

	No children	1 Child	2 Children
Excess mass	2.286	1.78	3.967
	(0.793)	(1.56)	(1.682)
ETI	0.009	0.007	0.016
	(0.002)	(0.005)	(0.005)

Note: Standard errors in parenthesis.

### Female tax-filers, self employed, top threshold, 2013

Table: Female tax-filers, self employed, top threshold, 2013

	No children	1 Child	2 Children	3+ Children
Excess mass	29.58	31.07	35.09	33.86
	(1.8)	(3.861)	(2.809)	(3.143)
ETI	0.118	0.124	0.14	0.135
	(0.005)	(0.011)	(0.008)	(0.009)

Note: Standard errors in parenthesis.

### Trends over time

- ETI seems to fall over time for most thresholds and most taxpayers
- We see big effects of superannuation rules

### Trends in ETI at second threshold

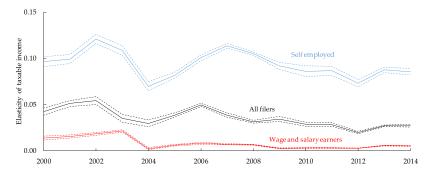


Figure: Observed elasticity of taxable income, first threshold, 2000-2014

Note: The dashed lines represent the 95 per cent confidence intervals.

### Trends in ETI at top threshold

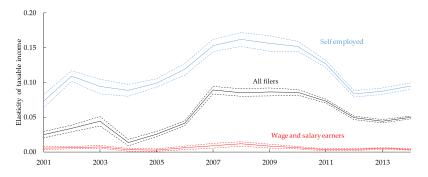


Figure: Observed elasticity of taxable income, top threshold, 2001-2014

Note: The dashed lines represent the 95 per cent confidence intervals.

### Conclusions

- We find significant bunching at all thresholds In contrast to previous studies in US, UK and Scandinavia
- Estimates for all tax filers of 0.03 to 0.12
- Estimates for wage/salary earners of zero
- Estimates for self-employed generally over 0.1 Up to 0.26 for third threshold
- Gender effects
- Effects of children
- Age effects
   Higher for younger tax filers
   May reflect risk-taking
   May reflect family tax planning
   May reflect lower attachment to labor market
- Changes over time

### Policy implications

- 1. Important to use country-specific parameters for tax system design and analysis
- 2. Elasticity of taxable income (ETI) not a 'deep' parameter
- 3. Tax administration and taxpayer compliance activities can impact on ETI

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